

AAUW NC State Meeting

March 2020

Hotel Specifics

DoubleTree by Hilton

Quotes are for March 27 and 28, 2020

Same room rates for two nights prior and two after March 27th

Regularly scheduled shuttles to Biltmore Village and downtown Asheville (\$5.00)

Walk to Biltmore Village for shops and restaurants

Stop for Gray Line Trolley that travels throughout Asheville (on and off capabilities)

Indoor pool and fitness center

Complimentary airport transportation

3 miles to Asheville center and 1 block from entrance to Biltmore Estates

Crowne Plaza (IHG facility)

Quotes are for March 20 and 21, 2020

Same room rates for two nights prior and two after March 20th

Regularly scheduled shuttle to 3 downtown stops in Asheville (\$5.00)

Fitness center, tennis court, outdoor swimming pool away from hotel

1.5 miles to center of Asheville

Lake Junaluska

Methodist retreat and convention center on the Lake, plus year-round residents

No alcohol on campus, but Board meeting in October to potentially allow beer and wine in meeting rooms

30 minute drive beyond Asheville on I-40

Potential for any of the hotels to experience adverse weather. March 2019 had spring bulbs blooming and mild weather

All have free registration area; silent auction items can be placed there if desired. DoubleTree has locked closet for storing auction items overnight

Space for vendors in hallway where other hotel guests will see and may purchase items

Kanuga Conference Center (just outside of Hendersonville)

Not available any weekend in March

Rooms are \$140 for double, \$175 single. Three meals served buffet style/day included

No charge for meeting rooms

Table 1

BASICS						
Friday	DoubleTree by Hilton	Crowne Plaza (IHG)	Lake Junaluska			
Room Rate for 20 reserved rooms	\$132.00	\$129.00	\$119.00			
Room with 13% taxes	\$149.00	\$146.00	\$135.00			
Board Meeting Room 10:00 to 2:00	\$250.00	\$300.00	\$100.00			
1 Break Out Room	\$325.00	\$300.00	\$100.00			
Ballroom for Dinner	\$450.00	\$500.00	\$200.00			
Dinner/person	\$37.00	\$35.00	\$30.00			
Dinner with Service Charge & Taxes	\$50.00	\$47.00	\$38.00	Svc Chg 22%, 21%, 18%		
Cash Bar Reception/person	\$14.00	\$12.00	No alcohol allowed			
Saturday						
5 Break Out Rooms	\$1625.00	\$1100.00	\$500.00			
Ballroom for Lunch	\$450.00	\$500.00	\$200.00			
Continental Breakfast/person	\$18.00	\$17.00	\$10.00			
Lunch/person	\$37.00	\$35.00	\$30.00			
Lunch with Service Charge & Taxes	\$50.00	\$47.00	\$38.00			
2 Tickets to Biltmore + free night	\$0.00	Not offered	Not offered			
Amount for meeting rooms	50% off if \$10,000 in F & B	No fee if \$6300 in F & B	Not offered			
Expense Totals				Offsets		
20 Rooms	\$2980.00	\$2920.00	\$2700.00	Attendee		
Bd Meeting and Break Out Rooms	\$2200.00	\$1900.00	\$700.00	Conference fee		
Ballroom for Dinner and Lunch	\$900.00	\$1000.00	\$400.00	Conference fee		
Cash Bar Reception (50 people)	\$800.00	\$780.00	No alcohol allowed	Attendee/Sponsor		
Dinner Friday (50 plated)	\$2500.00	\$2250.00	\$1900.00	Attendee		
Continental Breakfast (35 buffet)	\$630.00	\$595.00	\$350.00	Attendee/Sponsor		
Lunch (100 plated)	\$3700.00	\$3500.00	\$3000.00	Attendee		
Total Expenses	\$13,710.00	\$12,945.00	\$9050.00			
Attendee pays	\$10,610.00	\$10,045.00	\$7950.00			
AAUW NC	\$3100.00	\$2900.00	\$1100.00			

2019 Income for State Convention				2020 Proposed State Convention in Asheville			
Registration and Meals			\$7,120.29				
Vendors (5)			\$324.00				
Silent Auction			\$390.00				
Wine Tar Heel			\$350.00				
	Sub Total		\$8,184.29		DoubleTree by Hilton		
Actual Income				Proposed Income			
3/15	\$6,226.86	Registration Income		120 Attendees x \$45.00		\$5,400.00	
3/15	\$324.00	Vendors		Food		\$10,560.00	
3/19	\$264.00	registration		Dinner \$50.00/Lunch \$38.00)			
3/20	\$250.00	Registration		Vendors (8 vendors x \$50.00)		\$400.00	
3/25	\$390.00	Silent Auction		Silent Auction		\$400.00	
3/25	\$124.00	Registration		Total		\$16,760.00	
3/28	\$255.43	Registration					
5/23	\$350.00	TarHeel Wine		Proposed Expenses			
Total	\$8,184.29			Printing		\$200.00	
				A/V Equipment		\$500.00	
Actual Expense for State Convention 2019				Book Award		\$550.00	
2/27	\$57.11	Speedy Buttons		Pay Pal		\$300.00	
2/27	\$53.86	Stickers for folders		Survey Monkey		\$37.00	
3/20	\$69.00	Refund Larui Patterson		Hotel			
3/25	\$160.00	A/V Equipment		Breakout rooms (5)		\$1,550.00	
3/25	\$211.17	Jane Terwillegar		Ballroom for Dinner/Lunch		\$900.00	
3/28	\$6,428.72	Marriott Greensboro		Food		\$11,880.00	
3/28	\$65.22	Laura Gamendia		Dinner	\$6,000.00		
3/28	\$520.91	Book and Award		Cash Bar	\$1,680.00		
3/28	\$216.76	PayPal charge		Lunch	\$4,200.00		
4/5	\$37.00	Survey Monkey		Proposed Total		\$15,917.00	
4/24	\$28.27	Name tags					
5/16	\$9.56	Lillian VanOrder					
Total	\$7,857.58						
Difference in Expense and Income for the State				Difference in Expense and Income			
Income	\$8,184.29			Income		\$16,760.00	
Expenses	\$7,857.58			Expense		\$15,917.00	
PROFIT	\$326.71			PROPOSED PROFIT		\$843.00	
Budgeted for State Convention 2018/ 2019				Note: 50% off if \$10,000.00 in F & B for meeting rooms Dinner \$6,000.00 Cash Bar \$1,680.00 Lunch \$4,200.00 Total \$11,880.00 Saving \$775.00			
Budgeted	\$5,500.00			PROPOSED PROFIT		\$1,618.00	
Actual	\$7,857.58						
Difference	\$2,357.58						